

By: Devon Cassidy  
President, CCI Nova Scotia

Our CCI Nova Scotia 2021-2022 year is off to a great start.

We will be holding our AGM on September 29 at 7pm. This AGM will be an educational session about how to run a smooth and effective virtual AGM, while also accomplishing the business of the CCI-NS AGM. After the last 19 months of living a more multi-tasking and virtual lifestyle, this educational AGM should help fine-tune all attendee's skills.

Our Education Committee has set the schedule for 2021-2022 and it is published in the newsletter. I encourage you to attend as any of the seminars as possible. It is a fantastic slate of seminars, and they are all included in your membership. We are staying virtual

with our seminars as we have seen a great response and increased participation which we love to see.

At the National Level we will be having our third CCI National Virtual Conference on November 13, 2021 and it should be a great day of content. Many of our CCI-NS members participated in the National Virtual Conference last May and I hope more of you can join in November. Details of the conference, as well as other upcoming National Events can be found in this issue or on the CCI National website.

I look forward to "seeing" many of you at events of the next couple of months. As always, CCI-NS is here to assist and would love to hear from you. Please reach out to us on our Facebook page or by email. ■



## Lockboxes and Condo Corporations

By Lorena MacDonald, CCI-NS BOD and Harbourside Realty

Has your condo been plagued with lockboxes remaining at your property long after units have been sold? Throughout the city, you can see a line of weathered lockboxes off to the right or left of condo entrances. It is necessary to have a spot, for Realtors® to place a lockbox when selling a unit, but it is the Realtor's responsibility to remove the box once the sale closes.

For many Corporations, they don't know who owns the boxes and how to find the agent that has left the box behind. There is a solution to this ongoing issue. The Nova Scotia Association of Realtors® will have unwanted boxes removed.

There is a serial number on each box, and calling and providing that number, will allow the Association to trace the owner and notify them

to have the box removed. If in the event that the box is not removed, the Association can arrange to have them cut off.

These boxes are expensive and most Realtors® will only leave them at the building until the sale is complete. Some corporations have cut boxes off themselves, but unfortunately, they have destroyed boxes that are actively in use for marketing a unit.

Working together, can minimize frustrations and unit owners can sell their condos without complaints.

The Nova Scotia Association of Realtors® can be reached at 902-468-2515. ■